

A Day in the Life of an Equity Research Intern

Level I interns begin to learn core KCM investment principles by getting acquainted with analysts and performing basic research on companies in their universe. New interns learn how to provide useful qualitative research by becoming familiar with companies' business activities, listening to earnings calls, and analyzing highlights from investor presentations. Level I interns are also introduced to financial statement modeling within the first few weeks of employment. In addition to these new skills, a reasonable portion of a new intern's time is involved in administrative tasks, such as updating internal databases and distributing reports.

Level II interns show a familiarity with the equity research process and are able to perform administrative tasks more efficiently – allowing them to spend even more time on research. Level II interns hone their modeling skills in order to provide quantitative fundamental analysis on the companies they are assigned. These interns are often invited to attend and participate in meetings with company CEOs and CFOs to discuss their businesses with the analysts. By this point, interns are asked to give their opinion on a stock and be able to justify it with in-depth fundamental research.

Level III interns build close working relationships with analysts in a particular sector. These interns are able to perform Level I & II responsibilities with greater ease and efficiency. Level III interns take on a rich work load and are encouraged to screen for new ideas, monitor stocks closely, and provide buy/sell recommendations. Level III interns have a solid understanding of KCM methodology, and they have the opportunity to help train other interns in order to improve the quality of research coming out of the program.

Level IV interns have mastered the concepts of KCM investing. They communicate ideas with analysts on a daily basis, and are able to generate and pitch new ideas to portfolio managers. These interns are capable of constructing detailed valuation models and forecasting potential performance of the stocks they follow. Level IV interns typically take a leadership role within the program, and leave their mark by creating useful tools and processes for future intern generations to utilize.